


# Ways to Manufacture in Mexico




If you are thinking about expanding into Mexico it is important to understand all the options that are at your disposal.


### Independent

You can choose to expand into Mexico on your own by establishing a wholly owned subsidiary.


**WHY SHOULD YOU CHOOSE THIS OPTION?**

- You want to have **100% control** over all of your activities in Mexico.




**WHY SHOULDN'T YOU CHOOSE THIS OPTION?**

- You do not want to **bear all the responsibility, exposure and risks** associated with operating in a foreign country.
- You cannot create a business case without having some **economy of scale** to be profitable.





### Contract Manufacturing

You can **identify a manufacturer in Mexico** with the capacity and capabilities that you need to make your product(s).


**WHY SHOULD YOU CHOOSE THIS OPTION?**

- You are not ready, willing or able to have your own manufacturing operation in Mexico but want to benefit from **potential savings** and/or proximity of manufacturing in Mexico.




**WHY SHOULDN'T YOU CHOOSE THIS OPTION?**

- You **will not have direct control** over production, quality, delivery, risk, efficiencies, and continuous improvement.
- Aligning business cultures and key objectives may be challenging.





### Manufacturing Community

You can set up **inside of a manufacturing community** and maintain control of your manufacturing without having to worry about legal, regulatory, infrastructure and administrative burdens.


**WHY SHOULD YOU CHOOSE THIS OPTION?**

- You want to work in an environment where you **maintain control of what matters most**, manufacturing, without worrying about all the functions that are needed but do not add value to the productive processes.







































**WHY SHOULDN'T YOU CHOOSE THIS OPTION?**

- You want to **control all** of your non-productive as well as productive aspects of your operation in Mexico.






## Let's compare each of these options side by side:

	Independent	Contract Manufacturing	Manufacturing Community
I WANT TO REDUCE MY OVERALL COSTS			
I WANT TO REDUCE MY STARTUP COSTS			
I WANT TO ENSURE OPERATIONAL CONTINUITY			
I WANT TO MAINTAIN PRODUCTION CONTROL			
I WANT TO MAINTAIN ADMINISTRATIVE CONTROL			
I WANT TO BE ABLE TO SCALE UP OR DOWN EASILY			
I WANT TO AVOID PERMANENT ESTABLISHMENT			
I WANT TO AVOID TAXATION IN MEXICO			
I WANT TO AVOID PROFIT SHARING			
I WANT TO MITIGATE RISK			
I WANT TO START-UP QUICKLY			
I WANT TO PROTECT MY INTELLECTUAL PROPERTY			

For more information contact:  
Business Development Tetakawi

8350 E Old Vail Rd  
Tucson, AZ 85747  
1.800.897.3158

info@tetakawi.com  
www.tetakawi.com

 tetakawi  
 @mexicoadvantage  
 tetakawi